

NADAR SARASWATHI COLLEGE OF ENGINEERING AND TECHNOLOGY, THENI.

Course/Branch :B.E/CSE	Year / Semester :IV/VII	Format No.	NAC/TLP-07a.13
Subject Code :MG8591	Subject Name :Principles of management	Rev. No.	02
Unit No :4	Unit Name :Directing	Date	30.09.2020

OBJECTIVE TYPE QUESTION BANK

S. No.	Objective Questions (MCQ /True or False / Fill up with Choices)	BTL
1	<p>Directing is concerned with the following elements _____</p> <p>A)Communication B)Supervision and motivation C)Leadership D)All of these.</p>	L2
2	<p>Which of the following is not a characteristic of directing?</p> <p>A) Directing initiate action B) It is a continuous process C) Flows from top to bottom D) Ensuring order & discipline</p>	L2
3	<p>_____ is the process of guiding the efforts of employees to accomplish the desired goal.</p> <p>A) Motivation B)Leadership C)All of the above D)Supervision</p>	L4
4	<p>Which of the following is not a non-financial incentive?</p> <p>A) Status B) Job enrichment C) Bonus D) Employee progress</p>	L5
5	<p>Which of the following is not a feature of motivation?</p> <p>A) It is an integral feeling B) Reduces absenteeism C) Complex process D) Can be positive or negative</p>	L1
6	<p>_____ is an example of esteem needs</p> <p>A) Status B) Self-fulfillment C) Hunger D) Pension</p>	L2
7.	<p>_____ is the process of influencing the behaviour of people making them strive voluntarily towards achievement of goals</p> <p>A) Motivation B) Communication C) Leadership D) Directing</p>	L2
8.	<p>Informal communication is also called:-</p> <p>A) Wheel communication B) Grapevine C) Verbal D) Visual</p>	L4
9.	<p>It is very difficult to detect the source of such communication.</p> <p>A) Upward communication B)Vertical communication C) Lateral communication</p>	L5

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	D) Informal communication		
11.	Which of the following is not a type of semantic barriers? A) Badly expressed message B) Unclarified assumptions C) Technical jargon D) Premature evaluation	L2	
12.	Which of the following is not a type of personal barrier? A) Fear of challenge to authority B) Unwillingness to communicate C) Loss by transmission and poor retention D) Lack of proper incentive	L4	
13.	It refers to the process of instructing, guiding, counselling, motivating and leading j people in the organisation to achieve their objectives. A) Planning B) Organising C) Staffing D) Directing	L5	
14.	Which of the following is not an element of directing? A) Supervision B) Communication C) Leadership D) Inspection	L2	
15.	While other functions prepare a setting for action, name the function that initiates action in the organisation. A) Planning B) Organising C) Staffing D) Directing	L2	
16.	Identify the level at which the directing function takes place in an organisation? A) Top level management B) Middle level management C) Lower level management D) All of the above	L4	
17.	It is defined as the process of guiding the efforts of employees and other resources to accomplish the desired objectives. A) Supervision B) Communication C) Leadership D) Inspection	L5	
18.	It means the process of making subordinates to act in a desired manner to achieve certain organisational goals. A) Supervision B) Communication C) Leadership D) Motivation	L2	
19.	Effective motivation in the organisation does not contribute towards A) Developing performance levels of employees	L2	

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	<p>B) Helping to reduce employee turnover C) Resistance to changes in the organisation D) All of the above</p>	
20.	<p>These needs are most basic in the hierarchy of motivation theory and correspond to primary needs. A) Self Actualisation Needs B) Basic Physiological Needs C) Security Needs D) Belonging Needs</p>	L4
21.	<p>Mohit recently got a raise in his salary due to annual increment. Which of his human needs is being satisfied through this? A) Security Needs B) Belonging Needs C) Self Actualisation Needs D) Basic Physiological Needs</p>	L5
22.	<p>Which of the following is not an assumption of Maslow's theory? A) People's behaviour is not based on their needs. B) A satisfied need can no longer motivate a person; only next higher level need can motivate him. C) A person moves to the next higher level of the hierarchy only when the lower need is satisfied.</p>	L1
23.	<p>It refers to all measures which are used to motivate people to improve performance A) Leadership B) Motivation C) Incentives D) Communication</p>	L3
24.	<p>Which of the following is not an example of financial incentive? A) Perquisites B) Job Enrichment C) Profit Sharing D) Co-partnership</p>	L4
25.	<p>Which of the following is not an example of non-financial incentive? A) Career Advancement Opportunity B) Perquisites C) Status D) Organisational Climate</p>	L5
26.	<p>Ashutosh works as a manager in Kuber Ltd. Besides the salary, the company offers him benefits such as free housing, medical aid and education to the children, etc. Identify the type of incentive being offered to him. A) Perquisites B) Job Enrichment C) Co-partnership D) Pay and allowances</p>	L2
27.	<p>On joining Kartar Ltd. as Chief Financial Officer, Madhumita was allotted 500 shares of the company. Identify the type of incentive being described. A) Perquisites B) Retirement Benefits C) Co-partnership D) Pay and allowances</p>	L3
28.	<p>It is the process of influencing the behaviour of people by making them strive voluntarily towards achievement of organisational goals.</p>	L4

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	A) Supervision B) Communication C) Leadership D) Motivation	
29.	It refers to the process of exchange of ideas, views, facts, feelings etc., between or among people to create common understanding. A) Supervision B) Communication C) Motivation D) Leadership	L5
30.	Identify the correct sequence of steps involved in the communication process. A) Sender, Message, Encoding, Media, Decoding, Receiver, Feedback B) Sender, Decoding, Receiver, Feedback, Message, Encoding, Media C) Sender, Message, Encoding, Media, Decoding, Receiver, Feedback D) Sender, Media, Decoding, Receiver, Message, Encoding, Feedback	L2

